



# **HOW BURGERMEISTER INCREASED ONLINE SALES GROWTH BY 55%**

**WITH deliverect** restaurants

**GERMANY** 



99% increase in online rate 90%

reduction in ordering errors

increase in orders

### **CHALLENGE:**

## **INCREASE ORDERS, REDUCE MISTAKES**

Burgermeister's fast growth and increased volume of orders threatened to overwhelm staff. It sought a solution to:

- Reduce the error rate from manual order input
- Increase customer experience with up-to-date menus
- Streamline orders from multiple delivery platforms
- Reduce the operational toll on staff
- Prepare for international expansion

#### **SOLUTION:**

# **DIRECT POS INTEGRATION,** STREAMLINED WORKFLOWS

Burgermeister partnered with Deliverect to implement a direct integration between all delivery platforms and the brand's existing POS system, establishing a single, seamless connection.

## **RESULTS**

- 20% boost in kitchen efficiency
- 99% increase in online rate
- 90% reduction in ordering errors
- €120.000 of manual labor costs saved
- Rejected orders dropped from 2% to 0.08%

"In the coming years we're aiming for exponential growth. It's reassuring to know we have Deliverect as a partner who can support that scaling quickly, smoothly, and efficiently, and one we can truly rely on."

- LEANDER BRUNE. CHIEF OPERATING OFFICER AT BURGERMEISTER



