



one|stop

DELIVERECT RETAIL DRIVES 100% ONLINE SALES GROWTH FOR ONE STOP STORES WITH THE QUEST APP

ONE STOP - UNITED KINGDOM - 800 STORES

100%

WEEKLY SALES INCREASE

+14%

MENU CONVERSION BOOST

+57%

RETENTION RATE

One Stop Stores, part of the Tesco Group, **increased online sales by 100% after integrating Deliverect Retail and the Quest App**. Key benefits include a **14% rise in menu conversion**, **57% improved customer retention**, and halved picking times. Quest's features, like barcode scanning, reduced human errors, cutting unavailable items by 30%.

By consolidating inventory management across platforms, **One Stop achieved a 39% customer conversion rate** with a more consistent customer experience. David Leitch, Online Trading Manager, noted these efficiencies have kept One Stop competitive in a rapidly changing market.

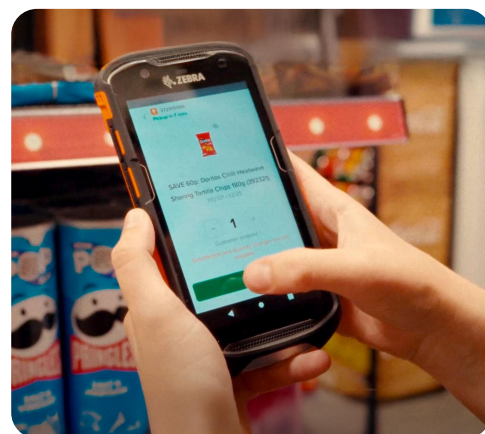
QUEST BY DELIVERECT

Quest by Deliverect helps staff **pick and pack online orders 33% faster with an intuitive interface** that is easy to learn, allowing in-store teams to get up to speed in minutes. It enhances operational efficiency by organizing orders from multiple third-party delivery platforms based on complexity and real-time pickup estimates

“

The biggest benefit has been the simplification and time savings in picking orders. We no longer need to scan out orders manually. Quest has also made the process easier by consolidating everything onto one device.”

TIM JOSEPHS - HEAD OF ONLINE - ONE-STEP STORES



BOOK YOUR GUIDED DEMO



[Connect with our advisors](#)